Jason Hostens

— OPERATIONS EXECUTIVE
— BUSINESS CONSULTANT
— LEAN SIX SIGMA MASTER BLACK BELT

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Book a Consultation →

Primerica Profile ↗

EXECUTIVE PROFILE

Operations executive, business consultant, and Lean Six Sigma Master Black Belt with more than 20 years of experience translating strategy into practical systems, stronger teams, and measurable operational improvements. Brings healthcare leadership and entrepreneurial experience to process improvement, portfolio management, performance measurement, and organizational change. Combines executive perspective with hands-on implementation to help organizations improve how work gets done.

CORE EXPERTISE

Operational Strategy & Execution | Lean Six Sigma | Portfolio & Program Management | Change Management | KPI & Performance Systems | Smartsheet Design & Automation | Workflow Standardization | Service Delivery & Financial Performance | Executive & Stakeholder Engagement

PROFESSIONAL EXPERIENCE

CANNSULT, INC.

Chief Operating Officer

October 2025 – Present

- Lead operations across consulting and training services, aligning strategic priorities with delivery standards, performance measures, and business review cadences.
- Oversee utilization, pricing, margins, forecasting, vendor performance, and engagement quality; develop repeatable consulting and training offerings.
- Manage academy operations, certification workflows, instructor coordination, and competency development.

AZ86 BUSINESS SERVICES LLC

Owner & Senior Executive Consultant

June 2022 – Present

- Lead consulting engagements in Lean Six Sigma, executive coaching, workflow improvement, and business systems implementation.
- Design custom Smartsheet solutions for project coordination, operational tracking, and reporting; reduced client reporting cycles by **50%**.
- Develop standardized work, operational documentation, and performance measures to support consistent execution.

ELEVANCE HEALTH

Business Change Manager

September 2022 – October 2025

- Designed a project portfolio management system that improved executive decision speed by **35%**; automated reporting to reduce manual effort by **40%**.
- Supported business transformation through process optimization, systems implementation, stakeholder collaboration, onboarding, and training.
- Applied Lean methods and data analysis to improve workflows and support adoption of new processes.

PROFESSIONAL EXPERIENCE — CONTINUED

SH MANAGEMENT SERVICES / BEST DISPENSARY

Director of Business Administration

February 2021 – September 2022

- Managed business administration, operational execution, financial performance, and cross-functional improvement initiatives.
- Established KPI and corrective control frameworks that reduced compliance incidents by **25%**.
- Standardized workflows, documentation, reporting, and staff training to improve operational consistency.

UNITEDHEALTH GROUP

Leadership & Six Sigma Consulting

February 2011 – September 2019

- Held associate director roles in Provider Technology Operations Support and the Office of Provider Initiatives & Solutions, following service as a Certified Six Sigma Black Belt Consultant.
- Led a **$25 million** transformation portfolio spanning multiple lines of business, improving provider satisfaction by **15%**.
- Delivered enterprise process improvements that reduced data errors by **35%** and turnaround times by **40%**.
- Led improvement teams, aligned project resources, developed talent, and translated operational data into leadership insights.

MED3000

Account Manager

August 2007 – February 2011

- Managed executive client relationships and coordinated implementations, training, reporting, and cross-functional service delivery.

UNITED HEALTHCARE

Team Lead

February 1997 – August 2007

- Supervised and developed healthcare operations staff; supported claims, coding, compliance, performance measurement, and Six Sigma improvement initiatives.

ADDITIONAL CURRENT EXPERIENCE

PRIMERICA FINANCIAL SERVICES

Independent Life Insurance Agent

March 2026 – Present

- Life insurance licensing listed for Arizona, Connecticut, Florida, and New Mexico.

Primerica Profile ↗

EDUCATION

Master of Business Administration
University of Phoenix

Bachelor of Science, Business Administration
University of Phoenix

SELECTED CREDENTIALS & DEVELOPMENT

- **Lean Six Sigma Master Black Belt** — Cannsult, 2025
- **Lean/6 Sigma Black Belt** — Cannsult, 2020
- **Smartsheet 2022 Core App** — issued 2023
- **Using Generative AI Ethically at Work** — LinkedIn, 2025
- **Computer System Validation; Good Documentation Practices; 21 CFR Part 820** — Learnaboutgmp, 2020